

Agenda



How we're helping Solutions

Appraisal flexibilities Temporary measures

We are here for you Resources





01

How we're helping

Solutions



Focus for Today....

Single-Family

Solutions for obtaining interior inspections



Temporary guidance related to our property valuation requirements



Revising our appraisal inspection and reporting requirements



our Sellers and their Borrowers. In a

- Temporary guidance related to:
- Temporary guidance related to
- Expansion of our automated co
- · An extension to the deadline for

This Bulletin also provides reminder

- Use of Electronic Records and
- Title insurance

We have been working closely with to help provide Sellers with the clar actively monitoring the developmen

Freddie Mac

Bulletin

TO: Freddie Mac Sellers

March 31, 2020 | 2020-8

SUBJECT: SELLING GUIDANCE RELATED TO COVID-19

We continue to work closely with Fannie Mae under the guidance of the FHFA to address the ongoing economic implications and uncertainty related to the coronavirus disease (COVID-19) pandemic and its impacts on Borrowers and the Mortgage origination process.

This Bulletin provides

- · Temporary requirements related to credit underwriting
- Temporary appraisal flexibilities for new construction properties
- Information related to CHOICERenovationSM Mortgages
- Temporary flexibilities for GreenCHOICE MortgagesSM
- Temporary guidance related to acceptable uses of a power of attorney for refinance transactions
- Guidance related to acceptable uses of Remote Online Notarizations
- Temporary guidance on the use of e-mail signatures in transactions with Freddie Mac
- A reminder on the use of "wet" signatures on Notes
- . Temporary changes to Seller's in-house quality control requirements

We are also reminding Sellers of additional resources, including our Selling FAQs related to COVID-19, which we



02

Appraisal Flexibilities

Temporary measures





Effective Date:

Application Received Dates on or before May 17, 2020





We are unable to obtain an interior inspection of the subject property or complete a final inspection as a result of the COVID-19 pandemic, are there any other options?



	Permissible appraisal requirements				
Mortgage purpose	LTV ratio	Occupancy type	Ownership of Mortgage being refinanced	Permissible appraisals	
Purchase transaction*	Up to 97%	Primary Residence	N/A	Interior and exterior inspection appraisal, desktop appraisal or exterior-only appraisal	
	≤ 85%	Second homes and Investment Properties	N/A	Interior and exterior inspection appraisal, desktop appraisal or exterior-only appraisal	
	> 85%	Second homes	N/A	Interior and exterior inspection appraisal	
No cash-out refinance	As parmitted in		Mortgage being refinanced owned by Freddie Mac**	Interior and exterior inspection appraisal or exterior-only inspection	
	the Guide	All	Mortgage being refinanced not owned by Freddie Mac	Interior and exterior inspection appraisal	
Cash-out refinance	As permitted in the Guide	All	Mortgage being refinanced owned or not owned by Freddie Mac	Interior and exterior inspection appraisal	

^{*}These flexibilities are not permitted for Construction Conversion, Renovation, or new construction properties – UPDATED 3/31/2020

^{**}Determining if mortgage being refinanced is owned by Freddie Mac Loan Look-Up Tool



In lieu of the interior and exterior inspection appraisal, where applicable, obtain either:

Desktop appraisal, or



Exterior-only inspection









Desktop appraisals



Does not include an inspection of the subject property or comparable sales



Relies on public records, multiple listing service, third party data sources

Exhibits



Photographs of the subject property



Location map of the subject and comparables



Modified scope of work (Guide Bulletin 2020-5, Attachment A)

Property type	Acceptable appraisal form
1-unit property, including a unit in a Planned Unit Development (PUD) or a Detached Condominium Unit	Form 70, Uniform Residential Appraisal Report
Condominium Unit	Form 465, Individual Condominium Unit Appraisal Report
Cooperative Unit	Fannie Mae Form 2090, Individual Cooperative Interest Appraisal Report
2- to 4-unit property	Form 72, Small Residential Income Property Appraisal Report
Manufactured Home	Form 70B, Manufactured Home Appraisal Report

Indicate on the appraisal form under the Map Reference field "Desktop"



Desktop appraisals

For purchase transaction Mortgages,
Sellers are encouraged to obtain a
desktop appraisal in lieu of an appraisal
with an exterior-only inspection when an
interior and exterior inspection is not
available



If, Form 70 or Form 465 is used and submitted to the UCDP the appraisal will be assessed for representation and warranty relief in Loan Collateral Advisor

Potential added risk management and efficiency benefit of being able to use Loan Collateral Advisor to aid in the appraisal review process



Appraisals with Exterior Inspections

- Follow guidelines for specific form based on property type
 - Manufactured homes use Form 70B
 - 2- to 4-unit property use Form 72

Exhibits



Photographs of the front of the subject property



Location map of the subject and comparables



Modified scope of work (Guide Bulletin 2020-5, Attachment B)

Property type	Acceptable appraisal form
1-unit property, including a unit in a Planned Unit Development (PUD) or a Detached Condominium Unit	Guide Form 2055, Exterior-Only Inspection Residential Appraisal Report
Attached Condominium Unit	Form 466, Exterior-Only Inspection Individual Condominium Unit Appraisal Report
Cooperative Unit	Fannie Mae Form 2095, Exterior Only Individual Cooperative Interest Appraisal Report
2- to 4-unit property	Form 72, Small Residential Income Property Appraisal Report
Manufactured Home	Form 70B, Manufactured Home Appraisal Report

Indicate on the appraisal form under the Map Reference field "Exterior"

My borrowers just bought the property 6 months ago and now they want to refinance. Can I re-use an appraisal report for this no cashout refinance?

Automated Collateral Evaluation



We encourage you to submit the Mortgage to Loan Product Advisor® prior to ordering an appraisal to determine whether an appraisal waiver is available.

Effective for new submissions and resubmissions to Loan Product Advisor® on and after March 29, 2020

	Purchases	No cash-out refinance	Cash-out refinance
Property type	Maximum total LTV (TLTV) ratio		
Primary Residence	≤ 80%	≤ 90%	<u><</u> 70%
Second home	≤ 80%	≤ 90%	≤ 60%

Appraisal waivers are subject to the requirements in <u>Section 5601.9(c)</u>.

The appraiser doesn't have enough information for a desktop appraisal and due to shelter-in-place, is not able to do an exterior inspection. What other options are there for an appraisal?

Property Valuations





There may be instances where there is insufficient information about the property for an appraiser to complete an appraisal assignment with a desktop appraisal or an appraisal with an exterior-only inspection.

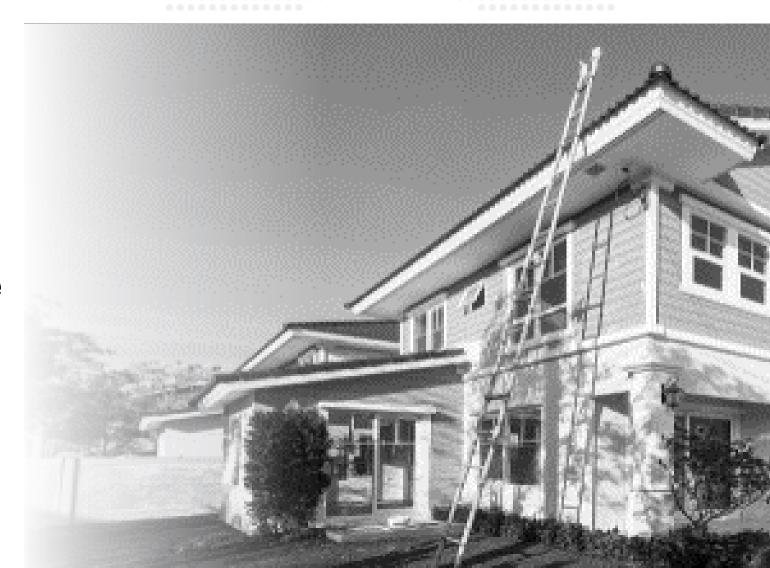
In these instances, the Mortgage will not be eligible for sale to Freddie Mac until the appraiser has sufficient information to complete the desktop appraisal or an appraisal with an exterior-only inspection, or an appraisal with an interior and exterior inspection is obtained.



Should I order a full appraisal and let the Appraisal Management Company (AMC) or appraiser determine if they can complete the interior inspection?



My appraisal is "subject to" and the work has been completed, however, my appraiser is not comfortable doing an interior inspection can the borrower take the pictures of the interior of the home?







Appraisals completed "subject to"

- Permit signed letter from the borrower confirming that the work was completed
- Obtain further evidence of completion, i.e. paid invoices, occupancy permits, photographs of completed work

	Indicated Value by Sa	ales Comparison Approach	\$		
	Indicated Value by:	Sales Comparison Appro	oach \$ 90,000.00	Cost Approach (if developed) \$	Income Approach (if developed) \$
Ē					
0					
N C	This superior is used				
1	This appraisal is made "as is", subject to completion per plans and specifications on the basis of a hypothetical condition that the improvements have been completed, subject to the following repairs or alterations on the basis of a hypothetical condition that the repairs or alterations have been completed, or subject to the following required inspection based on the extraordinary assumption that the condition or deficiency does not require alteration or repair:				
A T	Replace roof and repair master bedroom ceiling and walls due to water damage from the roof.				
1 O N			(our) opinion of the m		ned scope of work, statement of assumptions and limiting property that is the subject of this report is date of this appraisal.

Fannie Mae Form 1004 March 2005

Guide Bulletin 2020-8



Purchase Transactions: Appraisal flexibilities for new construction properties



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March 31, 2020 | 2020-8

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Guide Bulletin 2020-8





PROPERTY VALUATIONS – APPRAISAL FLEXIBILITIES FOR NEW CONSTRUCTION PROPERTIES (PURCHASE TRANSACTIONS)

These temporary flexibilities are effective immediately for all Mortgages in process and remain in place for Mortgages with Application Received Dates on or before May 17, 2020.

For new construction properties, where the appraisal was completed "subject to completion per plans and specifications," including properties that were fully completed after the effective date of the appraisal, and an interior and exterior inspection appraisal cannot be completed, Freddie Mac will permit a desktop appraisal on the forms identified in the following table:

Property type	Acceptable appraisal form	
1-unit property, including a unit in a Planned Unit Development (PUD) or a Detached Condominium Unit	Guide Form 70, Uniform Residential Appraisal Report	
Condominium Unit	Form 465, Individual Condominium Unit Appraisal Report	
Cooperative Unit	Fannie Mae Form 2090, Individual Cooperative Interest Appraisal Report	
Property type	Acceptable appraisal form	
2- to 4-unit property	Form 72, Small Residential Income Property Appraisal Report	
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To accommodate the desktop appraisal using the existing Freddie Mac forms, the revised scope of work, statements of assumptions and limiting conditions provided as Attachment A to Bulletin 2020-5 must accompany the form. Additionally, as stated in Bulletin 2020-5, the appraiser must identify that a desktop appraisal was performed by populating the Map Reference field on the appraisal with "desktop."

Guide Bulletin 2020-8 cont'd



Documentation requirements

If construction of the property has not yet begun or is partially completed, and as a result the appraisal report will be completed "subject to completion per plans and specifications," the Seller must provide the appraiser with, or ensure that the builder has provided the appraiser with the following:

- · Plans and specifications
- Survey and/or plot plan
- · Current photos of the subject property
 - If construction has not yet begun a photograph of the site and street scene (i.e., a photograph of the street view in both directions) are required
 - If construction is partially complete, the Seller must provide, or ensure that the builder has provided, the appraiser with all of the following photographs:
 - A front view of the subject property
 - A rear view of the subject property
 - A street scene (i.e., a photograph of the street view in both directions)
 - The following interior photos are required when construction is at a stage in which they are available
 - · The kitchen of the subject property
 - All bathrooms of the subject property
 - The main living area of the subject property
 - Basement, including all finished rooms
- · Fully executed sales contract, including any addenda

Guide Bulletin 2020-8 cont'd



Attachment A to Bulletin 2020-8 **Builder/Contractor certification** BUILDER/CONTRACTOR CERTIFICATION Borrower(s): Property Address: Legal description, if property address not available: Builder/Contractor, hereby certifies that for the property identified above, Builder/Contractor has provided the following to the lender or appraiser and all such information is true and accurate: Plans and specifications · Survey and/or plot plan and, if available, property address · Current photos of the subject property o If construction has not yet begun, a photograph of the site and street scene (a photograph of the street view in If construction is partially completed or fully completed, the lender or builder must provide the appraiser with photographs as follows: · A front view of the subject property · A rear view of the subject property · A street scene (a photograph of the street view in both directions) . Photographs of the interior rooms if construction is completed or at or passed the drywall stage (i.e., installation of the drywall has begun) · Fully executed sales contract, including addenda The signatory below attests that he/she has full and complete authority to sign this document on behalf of the Builder/Contractor. Signature and date Printed name of Signatory Company Name of Builder/Contractor

Completion of construction certification
COMPLETION OF CONSTRUCTION CERTIFICATION
Borrower(s):
Property Address:
Legal description, if property address not available:
The undersigned certify that the dwelling located on the property identified in the caption above has been completed and is constructed in conformity with the plans and specifications including any amendments thereof, or changes and variations therein. The term "dwelling" as used herein includes all improvements set forth in the plans and specifications and purchase contraction which the lender has based the appraised value of the property, excepting those constructed by a municipality or other government authority.
Borrower Signature and Date
Borrower Signature and Date
The signatory below attests that he/she has full and complete authority to sign this document on behalf of the Builder/Contractor.
Builder's/Contractor's Signature
Builder's/Contractor's Printed Name, Title and Date

Guide Bulletin 2020-8 cont'd



If the property is fully completed, and as a result the appraisal report will be completed "as is," the Seller must provide the appraiser with, or ensure that the builder has provided the appraiser with the following:

- · Plans and specifications
- · Survey and/or plot plan
- · Current photos of the subject property, including:
 - · A front view of the subject property
 - A rear view of the subject property
 - A street scene (i.e., a photograph of the street view in both directions)
 - · The kitchen of the subject property
 - All bathrooms of the subject property
 - · The main living area of the subject property
 - · Basement, including all finished rooms
- Fully executed sales contract including any addenda

Will Loan Product Advisor be updated to reflect these various flexibilities announced in the Bulletin?

What about delivery instructions when using either a desktop appraisal or exterior-only inspection?

pril 13, 202





Sort ID	ULDD Data Point	Exterior-Only Inspection Appraisal Report	Desktop Appraisal Report
89	Property Valuation Method Type	Drive By	Desktop Appraisal
85	Property Valuation Form Type	Exterior Only Inspection Residential Appraisal Report (FRE 2055/FNM 2055) Exterior Only Inspection Individual Condominium Unit Appraisal Report (FRE 466/FNM 1075) Exterior Only Inspection Individual Cooperative Interest Appraisal Report (FNM 2095) Small Residential Income Property Appraisal Report (FRE 72/FNM 1025) Manufactured Home Appraisal Report (FRE 70B/FNM 1004C)	Uniform Residential Appraisal Report (FRE 70/FNM 1004) Individual Condominium Unit Appraisal Report (FRE 465/FNM 1073) Individual Cooperative Interest Appraisal Report (FNM 2090) Small Residential Income Property Appraisal Report (FRE 72/FNM 1025) Manufactured Home Appraisal Report (FRE 70B/FNM 1004C)

Summary



Effective date: Application Received Dates on or before May 17, 2020



Check-in with appraiser and/or Appraisal Management Company on response to COVID-19



Assess for ACE eligibility using Loan Product Advisor



Assess if desktop or exterior-only inspections are an option for the transaction. Refer to chart.





Desktop appraisal: No inspections.



Exterior-only: exterior inspection of the subject property.



03

We are here for you

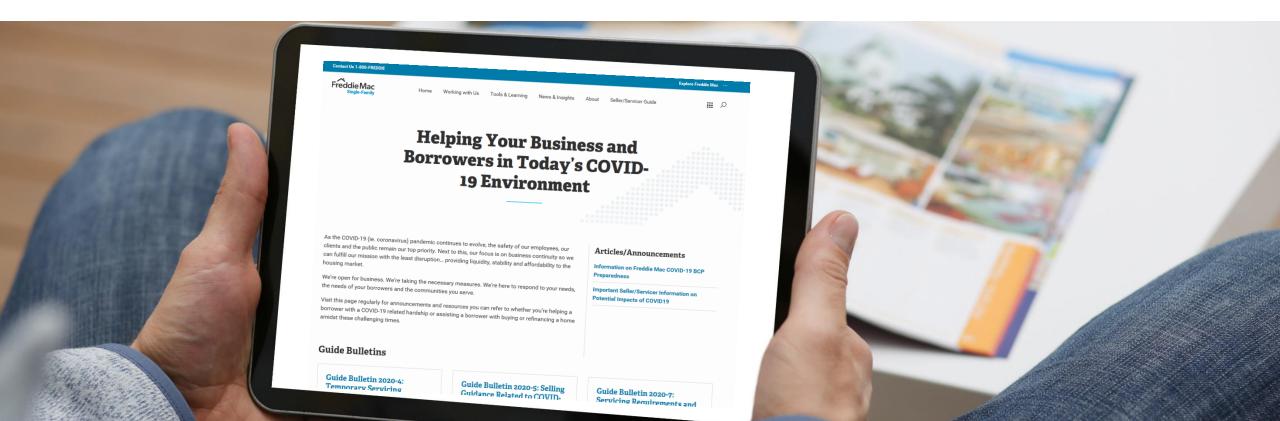
Resources





Freddie Mac Single-Family

- Our web page on Freddie Mac's response to COVID-19
- Our <u>COVID-19</u> Resource page
- Our Selling <u>FAOs</u> Related to COVID-19







QUESTIONS