

### **Craig Steinley, MAI, SRA, AI-GRS, AI-RRS**

Mr. Steinley primarily provides litigation support services in his practice – typically involving review for Standards compliance, various regulatory matters, and in the appraisal of complex properties.

Craig is an AQB-Certified USPAP Instructor and the Vice President of the Appraisal Institute. He was the 2018 President of the Association of Appraiser Regulatory Officials (AARO), served on AARO's Executive Committee.

### **Brian Weaver**

Brian Weaver has been actively involved in the appraisal of real estate since 1980. From 1985-1990 he served as a Senior Staff Appraiser at Savings of America. From 1986 to 1997 he taught pre-licensure classes at St. Xavier College, and Moraine Valley Community College. He became an Illinois Certified General Appraiser in 1994 and focused his business in litigation support for marital dissolutions, bad faith claims, and estates. In 2007 he became the Appraiser Coordinator for the State of Illinois and has personally completed hundreds of cases and has appeared as an expert witness on behalf of the Department. He currently oversees over 4,000 licensees including AMCs, and education providers.

### **Mark Linne`, MAI, SRA, AI-GRS, CAE, CDEI, FRICS.**

Mark carries several designations and is an Adjunct Professor of Robotics and Artificial Intelligence at the Polytechnical University of Yucatan being selected as the 2012 winner of the Valuation Visionary award by the members of the Collateral Risk Network, made up of the nation's Chief Appraisers, GSE's and key national stakeholders. Mr. Linné is recognized as the nation's leading valuation futurist, as well as an author or co-author of four books, more than 50 articles, keynote speaker, presenter, expert witness, blogger, software developer/ inventor with two patents, columnist, instructor, course developer and serial entrepreneur and presently serves on the Editorial Board and the Editorial Review Panel of The Appraisal Journal, and numerous other committees and panels throughout multiple organizations.

### **Kent Kraft**

Kent Kraft is President and co-owner of Farmland Solutions LLC, a farm management and real estate brokerage firm located in Sherman, Illinois. Kent is a member of the American Society of Farm Managers and Rural Appraisers, has a BS degree in Agricultural Business, is an Accredited Farm Manager, and also has a Remote Pilot license for operating a SUAV (Small Unmanned Aerial Vehicle, aka drone). Kent also has training as a rural appraiser.

Kent was an early adopter in using Unmanned Aerial Systems, purchasing his company's first DJI Phantom II in 2014. He currently uses his "flying cameras" for both his farm management and real estate brokerage businesses and has dabbled in residential real estate photography.

### **Douglas Potts, MAI, AI-GRS**

Douglas recently retired as Chief Appraiser for Commerce Bank, where he actively managed appraisal review and environmental due diligence. He is the Chair of the Appraisal Institute's National Government Relations Committee. He has also assisted in a variety of AI work groups, including the Body of Knowledge team for the AI-GRS designation program, and the AI President's Diversity Panel.

Potts served on the Missouri Real Estate Appraisers Commission, with the Missouri Risk Based Corrective Action Workgroup, and with the Missouri Petroleum Storage Tank Insurance Fund Advisory Council. Prior experience includes the St. Louis Development Corporation, the Missouri Tax Commission; and fee appraiser with Ernest M. Potts, MAI.

Potts is also an active Appraisal Institute instructor for both license-qualifying and designation-qualifying courses and presented on several AI Webinars and at AI National Meetings from 2010 through 2019.

### **TJ McCarthy, SRA, ASA, IFA**

TJ is president and owner of Accurity T. J. McCarthy & Associates, Ltd. He began his appraisal career in 1977 and holds the SRA designation with the Appraisal Institute and the ASA and IFA designations with the American Society of Appraisers.

In 1991, TJ became the first appraiser in the State of Illinois to pass the real estate appraiser exam and receive his license. TJ was the 2004 President of the ICAP. In 2002, he was appointed by the State of Illinois to the Illinois Real Estate Appraisal Licensing Board with the Illinois Department of Financial and Professional Regulation. He served on the State Appraisal Board for 12 years and was the Board Chair from 2006 – 2008.

TJ currently serves on the Illinois Coalition of Appraisal Professionals (ICAP) Board, the ASARPC Chicago Chapter and is a past Director on the NAIFA National Board.

### **Craig M. Capilla**

Craig is a trial lawyer, concentrating his practice in a wide range of civil litigation, including professional liability and commercial claims. He has successfully defended residential and commercial appraisers and appraisal firms accused of negligence or improper activity in their valuation services. Craig has also represented numerous licensed professionals in state licensing matters including real estate brokers, real estate appraisers, mortgage loan originators and brokers, and others. He has represented clients in both state and federal lawsuits and has appeared in various judicial circuits across Illinois and in Wisconsin. Craig is authorized to practice law in Illinois, Wisconsin, several Federal districts, the United States Court of Appeals, 7th Circuit, and is a member of the trial bar of the United States District Court for the Northern District of Illinois.

### **Sandra K. Adomatis, SRA, LEED Green Assoc., GREEN**

Sandra is a national speaker on valuing high performance features. Her background as an active real estate appraiser, REALTOR, instructor, and course developer brings insightful dialogue to share with builders, retrofit contractors, lenders, and real estate professionals. You might even say she wrote the book because she did author, "Residential Green Valuation Tools." Her passion for high-performance structures is powered by her desire to see people living in healthier buildings that cost them less.

### **Dale Butalla, CIAO-M**

Commercial Appraiser/Deputy Assessor, Joliet Township Assessor's Office. Dale is a Certified Illinois Assessing Officer. Awarded the Certificate of Educational Recognition from the International Association of Assessing Officers in 2018. Declared professional candidacy for the IAAO's Certified Assessment Evaluator (CAE) & Residential Evaluation Specialist (RES) designations.

Over twenty-five years of extensive experience in inspecting, documenting, and valuing all types of property in Will County. Began working in the Homer Township Assessor's Office in 1993 and switch to current employer the Joliet Township Assessor's Office.

### **Dr. Gary Schnitkey**

Gary is the Soybean Industry Endowed Chair in Agricultural Strategy within the Department of Agricultural and Consumer Economics, University of Illinois. His activities focus on farm and risk management on Corn Belt grain farms. He analyzes factors

causing differences in profitability across farms, and develops ways of mitigating risk on farms. He writes the Weekly Farm Economics article that appears each Tuesday on the farmdocDaily website.

### **R. Wayne Pugh, MAI, FRICS, CCIM, CDEI**

Wayne is a past president of the Appraisal Institute, former Chair of the Louisiana Appraisal Board, and the current CEO of R. Wayne Pugh and Co., a real estate consulting and appraisal firm he founded in 1975 in Baton Rouge, Louisiana. Mr. Pugh also heads Software for Real Estate Professionals Inc., and is a principal member of Real Estate Counseling Group of America ([www.recga.com](http://www.recga.com)), a national organization of analysts and academicians founded by the late William N. Kinnard, Ph.D.

Over the past 45 years, he has practiced as a real estate appraiser. In 1983, Wayne developed and sold residential appraisal software through his firm, SFREP, Inc. He developed electronic databases where member appraisers shared enriched residential comparable sales. He also developed and provided a service for online access to public records. Another project he developed was a subscription service for commercial sales and leases.

Wayne has Worked extensively with the tools for statistical modeling and market analysis while running his real estate appraisal firm.

### **Olivier Gompel – CBRE Hotels Advisory**

Olivier Gompel is Managing Director and Advisory Practice Leader – Midwest for CBRE Hotels, working out of CBRE's offices in Chicago. He brings 25 years of hospitality industry experience as both a third-party consultant and managing Feasibility for a major global brand family.

Prior to joining CBRE, Mr. Gompel worked for Hyatt Hotels Corp for 12 years. There, he built the company's feasibility department and oversaw all feasibility analyses worldwide, leading a global team of 21 associates and supervising the analysis of over 5000 development opportunities worldwide. During his tenure with Hyatt, Mr. Gompel personally underwrote \$2.5 billion in acquisitions and \$3 billion in corporate owned, new-build developments, and was directly involved in underwriting projects in more than 35 countries. Mr. Gompel also supported Hyatt's internal asset management of more than 50 owned hotels, handled underwriting of capital and expansion projects and helped with optimization strategies for guestroom inventory and project amenities.

Prior to Hyatt, Mr. Gompel worked in the International Hospitality & Leisure Practice of PricewaterhouseCoopers LLP and as an Advisory and Asset Management Associate with JLL Hotels in the Paris, London and Miami offices. Olivier began his career working in operations for various hotels, including Hotel Ritz in Paris and Le Meridien in Boston, MA.

He earned his Master of Business Administration in International Hospitality Management from IMHI (Cornell University and ESSEC Business School in Paris) and a Bachelor of Arts in Political Studies from Bard College in New York.

**Shawn Hyde, CBA, CVA, CMEA, BCA**

Shawn has over 20 years of valuation and appraisal experience in numerous industries. He currently serves as the executive director of the International Society of Business Appraisers (ISBA). He is a Certified Business Appraiser, Certified Valuation Analyst, Certified Machinery & Equipment Appraiser, and a Business Certified Appraiser. He has written and taught courses for the Institute of Business Appraisers (IBA), the National Association of Certified Valuators and Analysts (NACVA), and the International Society of Business Appraisers (ISBA). He has served on the IBA's Education Board, and the IBA's Board of Governors, and is a past Editor in Chief of the IBA's professional journal, Business Appraisal Practice.

**Lisa Desmarais, SRA, Vice President, Appraisal Issues, The Appraisal Foundation**

Lisa Desmarais has over 25 years of appraisal experience and is a leader in the industry. The Appraisal Foundation was thrilled to welcome her as the Vice President of Appraisal Issues in April 2020. Prior to joining the foundation in this capacity, Lisa served on both The Appraisal Foundation's Appraisal Standards Board and Appraisal Practices Board.

Prior to 2020, Lisa owned her own residential appraisal firm and was heavily involved in all facets of the appraisal profession. In addition to mentoring aspiring appraisers and teaching seminars, she published several papers and served as a peer reviewer for others in the profession. She was also a member of a number of appraisal task forces and research groups dating back to 2011 and served as an expert witness in numerous hearings and court cases.

In her free time, Lisa enjoys tennis and spending time with her family.